

B749

40

Wolfe Weiss 900,000 shares

- Larry Shattles 404 641-0264 Envirochem Tech, Inc
- NOVAMED (Minneapolis) - willing to spend \$ to launch

Phone Spain 14 FEB. 1995

Ethypharm - meeting held w/ Basilio 13 Feb. 1995

- Payment of part of commission on manufacture declining %

Sales

Eg.  $3000,000,000 \times 2\%$   
 $5000,000,000 \times 1.5\%$

CONTACT: No mention

BMS - Ballesteros "near to"

Mycostatin!

ABBOTT - CI

Replens - Montelide Formulation

- not registered in Ministry of Health

Pharmindustry representative -

Dr. Gabel -

Castillo - Have not heard

B750

42

Dr. Axel Müller

2-15-95

STADA - Generics on Generic Plus

Partner for mktg only

NOT invest in production (R+D)

Emphasis on lower price

Partner (Equity)

2-15-95

Upjohn - Larry Robinson 616-323-4202

Suggest contact

Gen Manager Antonio Pereira

\* Mktg + Sci Aff. Juan Carlos Aguilera

FAX 011 34 1 405-5640

011 34 1 405-4012

• CNS • Antibiotic } interest  
 • Feminine Health Care }

2-16-95

Ethypharm - A. Basilio

1. RENTAL Agreement 200 meter

2. Omeprazole

AUC - Equivalent

Sustained release - Ethypharm

3. Proteus - Barcelona

4. Nimbin Fabricative

Vespa 1/2 mill/mo

B751

48

3-28-95

Nicolas - Chinos

Bolid Dossier

Experimentation w/ + w/o Suro Ester

Utilize old information - Andre Ray

Former V.P.

Sanofi Gp. - generic plus interest

May 6th - out for 1 week

3-28-95

Javier Santos - Agreement w/ Ethypharm

Omeprazole

liability on process

French Co review &amp; lawyers

Office w/ Gobera

re-scind the contract unilaterally

Administrator of Gobera - mentioned

letter giving appropriate powers to Clemente

49

Columbia

3-28-95

Mike Gardner - Maxmed -

Cohen serious considering litigation

- Have an Agreement
- Why new Agreement

Ron Stewart - called Mark Hirsch

3-28-95

Ethylpharm

Adolfo Basilio

Final Draft reviewed with both lawyers  
tomorrow their lawyers.1. Sign Spanish Contract - language

2. - 10 DAYS in China - Le Duc

3-28-95

Russ Vetchem met w/ Stu Clemmons who alerted him to discussions w/

3-28-95

Ron Stewart<sup>who</sup> had a meeting with Stew Clemmons 3/27/95

1. Ron said that Maxmed is failing and falling by the side because of Belmac's refusal to fund
2. Management is running the company into the ground and have only self-serving interests
3. The plant in Spain is not worth A dime and nothing is happening there.
4. Belmac may show A short-term gain in the financials but can not last.

B753

51

Les Goldman Fax 212 643 7111 Xbix

20 years

18 million

2 million bottom

15 million

7.5 times Earnings

Lechman Formula:

Adolfo BasilioIndustrial Authorization needed For Min. Industry  
How long 10 DAYS or 6 months?Sanitary Authorization - ministry of Health  
HEALTH Ministry

= raw material / Finish good distinction solved

Pharm. AuthorizationIndustrial Authorization

- NOT Ethypharm responsibility
- Applied week

Francisco Terrandez - help

B754

53

3-31-95

Spain - Laura + Clemente

1. License For -
2. Basilio - meeting TUESDAY, Contract terms
3. Pfizer APTMT. requested
4. Jorge Calvo at Wellcome
5. APTMT For 18<sup>th</sup> w/ Portuguese +
6. LETTER to clemente
7. APTMT For 17<sup>th</sup> UpJohn
8. OFFICE - Gebauer (good news) 6million  
4.5million  
306 SQ @ 9.6/SQM. Plus 2.7 exp. = 12.3  
\$3690/mo. 8 offices - Lopez de Hoyos
9. Sales for MARCH 70mm

3-31-95

Gary Davis

307-2660

Jessup + Lamont

650 5<sup>th</sup> Ave (52<sup>nd</sup> St)

moving

3<sup>rd</sup> Floor

NY, NY 10019

downtown to 42<sup>nd</sup> St.  
express train 4 or 5  
to W 42<sup>nd</sup> St.

3-31-95

Russ Ketchum

FAX: 823 8961

3-31-95

Bill Sloan - 1-800-272-2468 x 132

86 Trinity

B755

54

4-3-95

Lab. Belmax Spain

Move 1st May to new office.

4-4-95

Spain

1. BMS - Serafina will talk tomorrow.
2. Problems w/ Omer machinery
3. Basilio - need to know

4-4-95

Dr. JEAN Gaillot in Paris 011 331 45 42 64 31

Cheurin Blanche - Phillip - interest absolutely  
madrid

? Andre Rey

? Argentina

18th in Madrid

} Fax information

4-4-95

Jonathan SAC 310-448-6719

Investors Business Daily - Press Release reprint

\$1716 or \$1430

\$630 for 5 column.

Victor Torres 305 887-8241

City Chem - interested

4-4-95

GARY DAVIS (212-446-4400)

Jessup/Hamont

B756

4.18.95 Ethypharm

A Fixed monthly amount of 3,774,000 pesetas will be invoiced (total annual amount of 42 million psts.) And will correspond to Belmar's commitment to provide the capacity to manufacture — production units per month. In the event Ethypharm is unable to provide manufacturing orders for production then the minimum amount will become — pesetas per month. If the lack of orders occurs for 3 months in any 12 month period, then the contract will become void requiring re-negotiation.

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BENTL002148



60

B757

Bill McGayle - Stockholder

5-2-95

Ethypharm Patrice Debregeas 011 33 1 41 12 17 20

1. Contract

2. Problems w/ Omegazole

3 Transdermal Company

5-2-95

Harik Babian

(818) 366-3867 Fax 818-368-9269

PhD polymer Chemist

Breast Implant prothesis - Hydrogel patented

Mentor Corp - previous affiliation &lt;Salt Haw&gt; filled

Baxter " - " "

• How far out from Mktg. -

• Phys + Chem

• England 80k Surgery

• USA 2 Mil Surgery

Price - low costly slightly

Safety - very good

March 30th letter -

B758

64

5-15-95

Bancroft Group - Fred Martin - 202 434-1600

Hungary Company - 25-35 million

Antifungals -

Ulcer

Protectors for liver

Overseas Private Investment Corporation

5-17-95

Spain Laura

Bonexi - sending

BMS - nothing

Ethypharm

5-17-95

BMS - Spain Antonio Ballesteros 011 34 1 555 00 54

left message and asked for Return Call

12:00 lunch -&gt; 1:00 (1:30)

\* 2:00 - \* 3:00

Spain

Total 38 million: w/ Octagen

Prokus Pharma

20 million 10 million 8 million

20% over cost manufacture

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BENTL000204

B759

66

Eldon Post - 517-543-1159

Susp. Robt. Wiggins

8:30 - A.M. - Monday

5-22-95

Spain

\*

1. Ethypharm - Contract Tuesday
2. Lorente purchase pdts - Loxative
3. SPEAKER PHONE - Clemente: 388-7640
4. Sale of pdts. Otogen (Dr. Castillo)
5. UpJohn: 24<sup>th</sup> WEDNESDAY - Both MD from same school
6. Lab. Bios - Potential Commercial Alliance

Trade of pdts

\*

7. Banexi - Friday meeting was held
8. Paloma - Biolid <Ethypharm>  
- Samples amphoterm encapsulated
9. Pfizer - out until 8<sup>th</sup> June
10. Banks - Madrid

5-22-95

STANDHOPE - Brian Fever

2:00 Conference CALL

Dennis Roth

5/28/11/16 CALLS on Sciclone

70

B760

Technimed

Task force next week

Put people in both -

FAX questions:

- \* Cyclostatin = Production - Smallest area  
- manufacturing isolated

- \* Time table -

Next wk - Task force

FAX proposal

June 1<sup>st</sup> or 2<sup>nd</sup>

June 15 meet formal draft

5-24-95

Spain

1. Upjohn 99% of Mkt. <sup>gynecologist</sup> G.P. 2000, million  
VAGinal Cream 2 Registration and can offer one  
wants maximized information  
J.V. Boehringer / Upjohn  
Acne Pdt.
2. Ethypharm -
3. BMS - what happened - Belmacina registration dept, do not need Justice
4. Technimed - Clemente
5. Chavin Blanche - Clemente should call
6. Lorente

B761

75

Spain

Chauvin Blanche → wait for separate from Kusi

Bonexi →

Ethyphorm → Samples of Biolid

Ticrimede - Thurs. @ 8:30 w/ Factory,

BIAL -

HEALTH Ministry

- Loratadina (Anti Allergic) - Spring 96 -  
High G.M. - 80%
- Cispiril
- Emapril plus + hidro
- Lovasatina - problem w/ raw material

Phison -

BMS

Apoi -

May -

CiPAN - Portugal

B762

76

6-6-95 Arnold Lipmann

Intex Corp

202 625 2228

1228 318 St NW

202 625 2020 Fax

Suite 2

WASH DC 20007

Hawthorne

6-7-95

DEAN Work - Sandoz

201-503-6056 Fax

6-28-95

R.P. Shear - Greg Wilson 572-4000

84

B763

4 Aug.

STANHOPE - BRIAN FUEW 212 867-9776

4 - Aug

Ethupharm - NOT in

Patrice Debregeas - 011 33 1 41 12 17 20

4 - Aug

Ethupharm -

Adolpho de Basilio

New tableting Machine by Oct - Special Machine

currently in University &lt;

Aug 15 (week) - Contract

4 - Aug

Otsuka - Rockville, Md. 301-990-0030

Actg. Mnf. Joan Giagfaglione

Antibiotic, (Gee-A-fag-lee-one)

8/8/95

Randy Ameggen suggested that I call

B764

103

508 228 1303

29 Aug. Ethypharm - Claude Debois

29 Aug. Spain - Dr. Clemente / Jose Maria Esteve

SERAFINA - Sept 1st / Wasserman

Lactulosa - need raw material suppliers

Ratiopharm - Walter Grog - nothing yet

Llorente - inspection FDA ? } on holiday  
- injectable

- Agreement

Tuis Elcon (Israel) - Almost finished

Pfizer - Appears favorable

Trademark Issue - CEPA Argument w/ CFO

until Publish in official Gazette

20 million note to discount @ Bank

RLOC from bank

100,000 ptas Profit (July) YTD

40 million loss June (YTD)

Clemente & Paloma went to Lisbon - went  
nice impressed & Happy:

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BENTL000243



B765

105

Wolf Weiss

8-30-95

Laura - Spain

Pfizer

Technimed

Joss Estares

Pfizer + send information

• meeting during next trip

Wasserman -

CEPA - 20 million NOTE

8-30-95

Ethypharm - Basilio

want to collaborate

4-5 yrs.

Contract says everything

French Concern not controlling clients "loss of Control"

Meeting w/ Clemente

Dobroczynski - agrees but worried about "loss of Control"

Belmarol - Reg. Dossiers used

42 million psilas w/in outside 39 million psilas.

But Goodwill - help Belmac

Israel, Hungary, Egypt

Start exporting

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BENTL000245

B766

81

Stewart Clemmons

Waneurs

Ethypharm - AgreementM. Hirsch

25K only

Home: 714 633-1179

Phone 714 852-7905

FAX 714 852-6878

Brooksheet Securities - Dan Montano

2361 Campus Dr. Suite 210  
Irving, CA. 92715

130 offerings

3 1/2 → 20 million deals

Prefer Convertible bonds offering, w/ security

European &amp; Asian Institutions

Dominick Penyon (Rothchild Venture Capital)

1 million - Plus Expansion Capital

3-5 POC

10K

10Q

Radison

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BENTL000221

B767

108

Meeting 26 SEPT 1996 - Brenda - Bob - Jim

FDA - Meeting

Andax 1

Andax - Tim Murphy

✓ Solway - Alphenon - Follow up Scott Kozak

✓ Eli Lilly Canada -

✓ Sandoz - Call ETR (Bob Cohen)

✓ Bic Glyc (Altona) - Alphenon

✓ Arnold Lipman -

202-625 2222 JRMurphy call

✓ Timway Company

✓ Gerald Klein - BV Chemie Pharmacy

✓ Sam. A Pharm.

✓ Ethypharm - Tablet (Caplet) 350 mg.

✓ Purdue Fred.

✓ ACF Brocacef Holding - 8 Questions

✓ Klinge Pharma Germ.

✓ IQC Brazil

HRE ?

EXPORT

13 Nov. 1995 - PHARMA UCB - Tom Skibling

Allergy, respiratory med., Primary Care

1950 Lake Park Drive

Atlanta, GA. 30080

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BENTL000248

B768

Meeting Continued

BMS - Ballesteros Agreed w/ FAX  
Tony Smith should

Juste - Manufacturing Contract

Ethypharm - 40 million -  
need a Ltr. from Paris acknowledge  
payment in full for renovation

CONREX -

COHIG - BSA Williams call  
Bruce Young

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BENTL002199

B769

Spain

BMS

Ethepharm - Call Basilio

Fison + value

Lorente - Permission to negotiate  
- Royalty to  
- SmithKline Beecham

JEFF

301-884-1097  
301-884-0274

241 SHU

Fortune Rehol - next  
LIVADIS  
JEFF DORAN

HIGHLY CONFIDENTIAL

BENTL002202

B770

Bill Walling

	96	97	98
SALES	26.0	30.0	35.0
(LOSS) NET	0	1.0	1.5
EPS	0	.30	.45
SALES	22.0	26.0	34.0
NET	(1.2)	0	1.5
EPS	(.50)	0	(.45)

MAY

June 5<sup>th</sup>  
45 ID

BMS

Acquisition 3 parts  
Spain22 June  
Ethiopian

Regenon + 1871x  
 Cephalexin  
 Cephalon  
 CepH  
 registered  
 U.S. Patent

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BENTL002218

B771

LEGAL

CASH OUT

SHARE CAPITAL

\* Keep 6.5 Million FF

SEPARATION BEIMAL Spain

\* Lowest Tax rate

\*

Note Ref.

S. AFRICA

Mansing - Co.

HIGHLY CONFIDENTIAL

BENTL002259

B772

8 Jan 1997

SPENCER TRASK - Kevin Kimberland  
David Anderson

EXOGENT

Diagnostic Div. of SICKS

7 million Private Placement

Be Vic STOUTMAN

Bill FLETCHER - SMC

Kenneth ASARCH - Reg. 500 K

Peter SEARS

\$100,000 / month

Fax: 341 641 2295

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BENTL002260



B773

Penick Labs.

Alternate Plan

Commodity End - Cocaine

Hydrocodone

5 - 10 million

? - Fentanyl

NEED 5 million

→ 1 - 2 Million

→ 3.5 million Holding Company

→ Post Petition Preferred

All potential  
New Contractors

- Lilly
- Abbott
- Wyeth
- J+J - Johnson
- P. Fred
- Ethnopharm
- Knoll
- Royce
- BMS

DMF 9-10

80K Total Trade Payable

5 L+B

3.5

17 Million M+E

2 " New EQVP

1

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BENTL002222

B774

Recordati: wants to sell registration

Ciprofloxacin 250mg,  
750mg

VERY complicated deal

1200 mil  
5400 site

Salesmen keep in touch  
Sales would skip  
EXCHANGE FOR Another

Fleet - Bought Fisons Spain

large in Enemas and Irrigation pds.

Contract For purchase pds.

Ethupharm

new machine - August or Sept.

after in place go after BMS. owed

ANOTHER GENERICS

SERVIAL - France since 1986  
Trimethazidone - Myocardial

Prozac

Diclofenac

Sandoz

- Pds for consideration

either similar to BMS deal  
or co-marketing  
or purchase

Sandimmune

Lamisil topical

Lamisil tablets - + 17. evolution

B775

Spain Discussion 8/28/96

Mon. 9th Sept. - BMS

PERU - will come to Spain but  
- Tony Velasco will meet 6 Sept.South Am.  
RegistrationGUATEMALA  
COSTA RICA  
EL SALVADOR  
NICARAGUA

July

CEPA

PARIBAS

35 million in Sales

x2

70 million Ask price

Diagnostic

MARTINICH - Urinary Bladder - Holiday

BIOAMERICA - Occult Blood - next wk

Dol Diclofenac - Sustained Release

Ministry OF Health - waiting for Price

THAMES

Juventus owns registration

Augmentin

MOL - Agreed to give generic registration

- CLAVANIC ACID

NORMAN

Ethyphonium

New Machine

- July Financials

- END OCT - EXPO PHARM 96 Leipzig 24-27 OCT.

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BENTL001712

B776

Spain

Lynchburg VA

FLEET MEETING NEXT WEDNESDAY 11th Sept

Licensing SLES Force possible

Ethypharm machine - new -  
10 October production

1997 42-65 m. plates

Mateo Gaska to Ethypharm.

Coleman 9-10-96 212 262-144

EHUD (Hudy) Laska

Larry Schultz - Price Waterhouse

Council of Growing Cos. - invitation to join  
\$450/yr.

CAN BOD -

350K wks  
22.5

News Release

130 Bond

B777

## Spain (cont.)

Oral Diclofenac - Perez Blanco

- Mktg Plan in prep. w/ Forecast
- Must send
- Share GM Villarente  
Microgranules
- Net Margin Sharing Q12
- royalty on Net sales

Disposable Linens

Polish Co. - A visit next week from  
A distributor

Ethypharm - Equipment in

Mated - work on 15 Oct.

Assumption of indemnity

Wasserman

Klarente

BMS

Stada

B778

2,000,000 million units

Spain

Fleet

Brany Jackson

Phone 411 59 62/13

2.

WASSERMAN/CHISSI

Manufacturing - Equipment 21 polts

Commercialization 6 polts

Distribution/Warehousing  
7 million units

% CAPACITY

30 NOW

60 AFTER

NEW GMP FACILITIES

2ND SHIFT

Ethylphenol

Dubois

Ballido

STPDS

Contract manufacture

DECEMBER 5th discussion

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BENTL002244



B779

Spain continued 9 Oct

Oral Diclofenac Lorente/Thames

1st 25 million net @ 60% GM  
 2nd 50  
 3rd 75

{ Ciba  
 Foes - Etopharm microcapsules  
 Belmac

15 Oct Spain

Wasserman

Ciprofloxacin licensing OK

Stada

contract Manf

L.E. milk unho

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BENTL002245

B780

9:45 Midway

Qtrly - Review  
5,000 - 6 mo. Qtrly  
- Wt.

15 OCTOBER

ORPHA MEDICAL - John Bullion  
13911 Ridgeway Drive 612 513 6930  
Minnetonka MN 55305

Niche Mkt  
Dedicated to Licensing in  
Mkt Self  
Co-Mkt

LECTEC - Transcendental  
Minneapolis

Loss. Currently  
2 yrs old  
30 million raised  
Stk 9-10

7.5 million shares  
(1.5 - 2.0 mil) / Qtr

4x Sales  
6x "

G.I.  
Oncology  
CNS  
Ophthalmics

Dr. Burt Spilker

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BENTL002246



B781

Page  
②

Fleet - have met to talk about JV marketing  
possibility or other collaborations  
Mr. TABUENCA  
Cross mktg - Lopexamide

STADO	Fidia	✓ conrex
✓ Bob Moran	✓ Zimphalm	
✓ Swartz	✓ Flannington	

RPR - Lesprinofid want to sell  
declining evolution  
want 1.5 x sales = 65 m. pesos  
Paid before Jan 1, 1997

Montano Friend recommended  
Belmar, not Claire Becker

Italplan Co offer 1.5 x sales

UCB supplier of raw material  
owner of trade mark

Older Drs. use it but young  
Drs. unaware

G.M. = 61%

- Export possibilities not bound to  
buy raw material from UCB

SELLING OTHER PRODUCTS ALSO

Dr. Clemente will get up  
Export to Poland, Russia and  
well liked in Eastern Block

A SERIES OF Bank Notes is  
preferred method of payment

CAN Claire after proposal of  
60 mill. Made to RPR

B782

Spain 17<sup>th</sup> Dec. 1986

Malkayan

I. Rhone Poulenc contingencies - Lespenil

UCB - Trade mark

UCB - raw materials

Argument = we will promote increasing sales  
export to other countries may or may not happen  
depending upon other licenses

In event not permitted to use name

then reference: "formerly known as Lespenil"

and obtain raw material cheaper elsewhere.

and not restricted from export.

either way export under generic name

II

Wasserman - may not be worthwhile

may not get Authority Ciprofloxacin

50/50 manufacture

50/50 commercialization } in the event it goes through

III

Fleet - geared toward Hospital

Could help in Diagnostics

We can help in Doctors office

IV

BMS - still talking nothing happening yet.

V

Ethuphram / Aquila - large orders for  
Romania,

B783

## 18 Dec Meeting Notes (cont.)

Ethypharm: Belmar 2d Bioequivalence

Patent has done Bioequivalence Study  
and is Bioequivalent

Contract Mfg:

40 Batches x 600,000 p/stk / Batch

/ 35 million p/stk fixed

24 mil + 5 m spare

2.5 " Aspirin

7 Batches x 400,000 p/stk. Other

65 million To Ethypharm

Juvetus

40 million

= 20 services

= 20 contract mfg.

Jule

No more Ciba Geigy mfg.  
FournierNew financial manager for Factory - 7 Jan  
From G.M. Zaragoza  
Knows USA cost acctg. system

Equipment

New Alum. Blisk Pack machine

Commercial

6 Area Managers

49 sales total

Lower Mktg Budget for 1st Qtr until we know  
what will happen with Belmar sales

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BENTL001780

B784

1-27-97 Schwartz Mktg. Notes - Mike, Jim, Bob

1. Full Set Financial Statement for

S G+A - NEEDED

Fixed Costs - FACTORY

? BMS DATA why so different

1.5 million -

SPAIN  
Called

[ ETHYPHARM - DeBreegeas  
331 411 12 17 30

2. Appraisal Facility  
Ethypharm

3. Achinex

4. Determine Break even for facility

Fidelity

Low Price (NL)

PBHG

B785

2/5/97 Ethypharm

Green  
Marrow  
Dr. Henry Hubber

GMP

Procedural Problems - internal procedures

Processing problems

Handling - Storage of batches - Labelling

Analytical control - possible

units	→ 40 Batches / yr = Product	Omeprazole
	18 Batches	Aspirin
	2-3	Paracetamol
	1-2	Other

TOTAL 2 mil  
1495 2.8 mil

- 20 lots before June

- 2x units

Proposal

Assume 40 million paks / yr = 20 Batches  
+ SHANE FIX + VAR 35-40 mil

But if over 40 BATCH then additional fee  
PER BATCH

Next 6 mo. 20 mil for 20 BATCH

Alternative

30 mil + 2 pps / BATCH

Per previous  
Quote of Chem  
54 m pps



B786

2/5/97  
Ethypharm  
mtg. Cont.

BATCHES

25 Olan  
20 Olan

X R.G. Analysis

CALCULATIONS

2 DAYS in PAN

4-5 DAYS in COATING - Critical Step

1 DAY Cleaning + Validation

TARGET 3/ Month

11 MOS working

39-40 BATCHES w/ 1 shift

TARGET 20 in 6 months

40 or more 1 yr.

Plan 2nd Shift

Consider get rid of Aspirin

OUTSTANDING DEBT 6mos - 1 year

• Finance From

• Monthly notes to reimburse

52 mil Ethy - LB

? (22) mil LB to Ethy thru 1997

\*

\*

Copies of News Article

B787

Coleman Sold 45K

New DTC w/ wt position

Janier Santos

Isabelle Zivy - Not received

- a wk ago 4 Feb. FAX

APPROVAL

2/12/97

Spain

RPR - 15 more days

APOTEX - Traveling

RPR - Licensing of ISDA

- CONTRACT - But too Busy

- GET FOR USINS

BRAMERICA - 1st April Launch

EZ DETECT

Fernando

\* Announce

Wasserman - Ciprofloxacin

- price approval awaiting 2 months

- 10% reduction necessary + complete

\* Announce

Fleet/Olsen - spoke w/ Aquila

\* Announce

APPROVAL 28 Pack Capsule - MCH. 7/28/97

\* Announce

Ethypharm

\* Camb. tree extract  
Before April maybe more

B788

Due Diligence - by Plexus

KUTRAGE

KUTAPRESSYN

KUTZYME H.P.

KUTZYME

} can they be resuscitated

} Aborted

PLANT 7. Million Expenses

2/18/97

Spain

ETHYPHARM

Patents - Ethypharm

Microgranulation

1. Surfac

2. Finland Co.

3. Esteve

4. Asha

5. Ethypharm

Societe du Res. Pharm. Ch.

ILSAN IIAC VB

HAMMADZELERI

SARAYIAS

SHAMAKE

PASANDE  
MALVOISIN

Fleet / Casen

Making decision on Commercial depts.

ABBOTT - Infusion pad (Plexus)

Not published price list - direct to  
neg. w/ each hosp. Hospitals

Smbac / E. Merck, Germ.